Scout Pipeline is the first tool of its kind to champion opportunity-based sourcing. Using its collaborative interface, organizations have complete visibility into their data and unprecedented control over their spend. Teams can now capitalize on opportunities in real-time and directly tie sourcing activity to business impact.

WHY USE SCOUT PIPELINE?
The role of sourcing has evolved; as global enterprises increasingly rely on the function to support growth, the sourcing and procurement processes have shifted to the forefront of executive decision-making. Companies now need enterprise-wide visibility to meet goals and drive transformation within the business. Strategic sourcing is no longer a “black box” function, but a collaborative organization that must work seamlessly with the lines of business to facilitate growth.

Pipeline gives companies the automation, flexibility, and transparency they need to build business-tuned sourcing models that deliver measurable results. The outcome? Greater sourcing impact year-over-year.

SCOUT PIPELINE ALLOWS YOU TO:

**Expedite Time To Value**
Optimize your sourcing efforts by identifying projects with the highest potential impact early in the process.

**Tighten Compliance**
Mitigate the risk of rogue spend and make compliance simple for stakeholders of all skill levels.

**Elevate Enterprise Visibility**
Put sourcing in the spotlight with custom dashboarding for better cross-functional visibility.

**Champion Internal Wins**
Report on wins effectively across the enterprise to build rapport with the lines of business.

SCOUT PIPELINE AT A GLANCE:

**Strategic Sourcing**
Seize sourcing opportunities in real-time and bring more spend under management with full-cycle project visibility. Manage all upstream sourcing events and map actual spend and cost savings directly to profitability goals.

**Portfolio Prioritization**
Determine the viability of planned strategic projects before investing resources with better category management. Turn spend insight into actionable analysis to maximize successful business outcomes.

**Stakeholder Engagement**
Increase engagement across the business, target key internal supporters, and fix potential bottlenecks by leveraging a collaborative sourcing interface. Engage earlier with suppliers, evaluate market options, and proactively manage work streams across the RFx process.

**Robust Reporting**
Benchmark performance against long-term company goals with custom data fields and reporting. Easily export reports and dashboards to communicate progress with executives and lines of business.

**Seamless Sourcing**
Once you receive an internal request, launch an RFx or auction with the click of a button. Scout Pipeline integrates seamlessly with Scout Sourcing to transfer upstream project data directly into active sourcing events.
CUSTOMER SUCCESSES

A global tracking technology company was looking for a solution that would give them enterprise-wide visibility into their sourcing process. To standardize compliance across five continents, it chose Scout — a centralized, cloud-based system that aligned with their long-term strategic goals. Scout Pipeline creates a single source of truth for all of the company’s sourcing activities and makes it easy to tie projects directly to successful outcomes. This new platform allows the organization to:

- Enable sourcing teams to collaborate effectively with the lines of business on requirements, turnaround times, and contracts for requested and recurring projects
- Raise the visibility of the sourcing department across the enterprise to gain recognition for strategic initiatives and transformation
- Empower team members to be agile in execution, using flexible processes and custom workflows
- Automate time-sucking administrative work like managing documents, data, and contracts to shorten event cycle time and streamline the end to end process

scoutrfp.com | Get a Demo Today: 1.800.235.4492

Scout provides a new breed of cloud-based strategic sourcing solutions that help organizations achieve better outcomes and make a bigger impact. Leading global brands trust Scout’s automated sourcing and auction platform to deliver greater value through collaborative business engagement. Scout is headquartered in San Francisco, and funded by Menlo Ventures, New Enterprise Associates, and GV (formerly Google Ventures).